

Winter 2017

A LETTER TO OUR WARM FRIENDS

Harrington Oil Inc.

752 MAIN ST, HOLDEN, MA 01520 *** 508-829-0044 *** www.harringtonoilinc.com

HEATING / COOLING SOLUTIONS!



MESSAGE FROM THE BROTHERS

Where did the summer/fall go as we speed towards another winter season. We had a busy summer with new computer software being installed along with all the learning that comes with it.

With the new software you will notice new oil tickets, invoices and statements. If you pay for your deliveries from delivery tickets you do not need to send a copy of the ticket with your payment, as the inside of the return envelope has a copy. You are still welcome to order oil, view your account, or pay your bill from our website. However it brings you to our new portal and you will need to register on your first visit. We are always here to help if you have any questions or need assistance.

Be sure to take a chance on our "Baby It's Cold Outside" contest. Visit our website for details and to enter.

We very much appreciate your business and will continue to offer you the very best service possible.

RELIABILITY, COMFORT AND SAVINGS

We highly recommend Pensotti boilers. The Pensotti offers high efficiency performance combined with quality and comfort. This boiler utilizes a triple pass design to extract the maximum amount of heat from the fuel being burned. Because the flue gases make three passes through the boiler, more heat is transferred to the system and less heat is wasted out the exhaust. Harrington Oil offers 0% financing for credit approved customers. If you are thinking about upgrading your heating system. Please call for a free sales appointment.



WINTER OFFICE HOURS

Monday thru Friday 8:00 am – 5:00 pm
Saturdays 8:00 am – 12:00 pm



DON'T BE FOOLED

Currently there are a few large companies offering give-a-ways to try to lure our customers away. These companies have headquarters far away and service a huge area. Fast friendly service is not going to happen when the service technician has to travel a long distance between calls. While they lure you with a low introductory rate you will shortly see it raise to much, much higher levels.

Harrington Oil is local, we care about our customers and the community. We offer our customers fast, friendly service all locally with our 3 knowledgeable service technicians. Our delivery team and office staff are second to none. We feel we offer great service to our customers at competitive pricing and most of all we are honest and fair with our customers. Next time you get a postcard offering some "great deal" think a moment to consider the great value Harrington Oil already offers.

WHY USE A PROFESSIONAL TO SERVICE YOUR EQUIPMENT?

Increased equipment efficiency and life – Regular maintenance ensures your equipment will run at top efficiency and prolong its' life. Increased efficiency means lower energy cost and less stress on the equipment.

Fewer equipment repairs – Over time neglected heating and air conditioning systems will present you with costly repair bills. A professional will identify and repair small problems so they don't become major, expensive problems.

Equipment expertise – A service professional will always be able to offer suggestions, and keep you up to date on the latest equipment upgrades and newest in energy efficiency. They can recommend both small and large changes that will save you money, such as a more efficient programmable thermostat or high efficiency equipment.

Maintaining Your Equipment Warranty – Most times to retain factory warranty, preventative maintenance is expected by the manufacturer, and they won't honor the warranty if the equipment has been neglected. Be sure to schedule your annual tune-ups with us at 508-829-0044.

LIVE OPERATORS ARE STANDING BY

Our customer service doesn't end when the office closes at 5:00 pm. We have a Harrington Oil employee answering the phone 24 hours a day to handle any emergency you may have. We want to provide you with the best service and having a Harrington Oil employee answering the phone speeds up the response time.



If you have a question on a bill or your account after hours, those may have to be answered on the next business day.



FACEBOOK



GOOGLE+



LINKEDIN

PLEASE LIKE US ON FACEBOOK

SAFETY IS IMPORTANT TO US

Please help us keep our Drivers and Service Technicians safe by making sure your driveway and walkway is clear of snow and ice. Also be sure to clear a path to your oil fill pipe and bulkhead. Safety always comes first for our Drivers and Service Technicians, we want to make sure they can keep working throughout our busy winter season. Your help is greatly appreciated.



Harrington Oil, Inc.
PO Box 563
Holden, MA 01520

PRSR STD
U.S. Postage
PAID
Marie's Direct Mail
Worcester, MA

**Baby, It's Cold Outside
CONTEST**

Enter to Win a

\$500

Gift Certificate
from your warm friends at

Harrington Oil

We all know it gets cold in New England.

Join **baystateparent** and **Harrington Oil** in making it fun!

Guess the first day the temperature will be 0 degrees in the Worcester area.

1. GO TO
[baystateparent.com/
weathercontest](http://baystateparent.com/weathercontest)
or harringtonoilinc.com

2. TAKE A GUESS
on what date the
temperature will
drop to 0 degrees

More details and rules available at baystateparent.com/weathercontest

AUTO IS THE WAY TO GO

Harrington Oil strongly recommends Automatic Delivery for all of our customers. Let us take care of when to refill your tank, and give you one less thing to worry about. We are conservative with our projections because we hate to ever let a customer run out. We have many years of experience in projecting deliveries based on degree days. We can adjust projections for customers wanting smaller deliveries as well. To switch to automatic just call the office at 508-829-0044. For customers who prefer to call for their deliveries we ask that you keep a good eye on your tank gauge and give us a call when the tank has 1/4 left. This ensures that we have several days to work you into the delivery schedule. We want our customer's homes to be warm and toasty no matter what Old Man Winter throws our way!